

Asset management solutions

Drive your digital transformation forward, sustainably

HPE Financial Services can help customers find new ways to plan for, acquire, consume, and adapt the technology systems needed for digital transformation and help accelerate the transition to HPE GreenLake and aaS models.



HPE Financial Services IT Asset Management solutions support your business and sustainability goals. Our capabilities can help you optimize and maintain your existing IT, and responsibly transition to new solutions. HPE Certified Pre-owned products can meet your unique technology requirements and help you achieve your business and sustainability goals.

IT organizations face a multitude of asset lifecycle management challenges—legacy locked hardware, asset end-of-use, and data center consolidations to name a few. In addition, your actions to address these issues need to support your organization's sustainability initiatives.

Taking a circular economy approach to lifecycle management prioritizes the reuse and maintenance of technology. This approach can help reduce the environmental impact of business operations, and can

supplement your IT budget for innovative projects.

Our global Technology Renewal Centers (TRCs) in Erskine, Scotland and Andover, Massachusetts ensured that 85% of the 3M tech assets processed in 2021 were upcycled and returned to active use supporting the circular economy; the remaining were recycled to global standards.¹

Make an impact with HPE Financial Services Asset Management Solutions:

- Certified Pre-Owned Equipment (CPO)
- HPE Asset Upcycling Services
- Data Center Consolidation / Migration
- Virtual Warehouse Services
- Proof of Concept (POC) Enablement
- Short-Term Rental
- HPE Circular Economy Report

¹ HPEFS Technology Renewal Center information

3.6M

Assets processed by HPEFS in FY22.
A double-digit increase YoY

~80

trusted partners across the world
processed 30% of the 3.6M assets in
FY22

1.8EB

of data securely overwritten in FY22

\$1.1B

back to customers budget over the last
3 years, with our HPE Asset Upcycling
Services and HPE Accelerated Migration
Services

Certified Pre-Owned equipment (CPO)

Reliable, certified pre-owned IT equipment can help you tailor your IT lifecycle strategy to extend the life of legacy systems. We can deliver:

- The entire HPE product portfolio, including enterprise equipment, is available for purchase, lease, or rental
- Custom-configured servers with a 1-year on-site warranty
- HPE certified pre-owned equipment with authorized operating system licensing eligible for HPE support

HPE Asset Upcycling Services

Asset upcycling is more than just IT equipment removal. A programmatic upcycling strategy can help you optimize and manage your IT assets throughout the entire lifecycle by improving:

- Governance of business processes—align your internal best practices with data security and environmental standards for safe, IT removal and recycling
- Environmental sustainability standards—maximize the percentage of IT that goes through renewal and is resold for a second useful life
- Revenue—monetize unneeded equipment and use budget for innovation
- Global scope and capabilities—consistent support and processes for your business around the world
- Brand credibility—a trusted lifecycle management partner with a vested interest in maintaining your high standards and brand name

Data Center Consolidation / Migration

HPE Accelerated Migration Services can help fast track data center modernization and shifts to aaS and HPE GreenLake models with minimal disruption to your current environment by helping you access the value in your legacy equipment and move forward sooner.

- Free up cash for new IT investment
- Minimize disruption to business operations during transition
- Help accelerate new deployments
- Sustainably remove legacy equipment with secure and transparent global processes

Virtual Warehouse Services

By centralizing, cataloguing, testing, and warehousing decommissioned IT assets at our site versus yours, we provide the ability to store, update, and redeploy unused or legacy assets to support future projects. In our Technology Renewal Centers, we can provide:

- Reverse logistics, warehousing, and customer inventory portal—getting assets to and from your site on a global scale
- Keeping them in our secure warehouse, and giving you access at any time through a dedicated customer portal
- Inspection, testing, disassembly, and cataloging—we track everything we receive from you with serialized asset tagging. We can also break down the equipment, test it, and create stocking criteria based on your needs
- Custom product redeployment—equipment can be redeployed as parts, or as customized complete systems. Custom configurations include latest versions of patches and firmware, and custom software and imaging. And all can be sent to the location of your choice



Proof of Concept (POC) Enablement

Having a flexible pool of IT technology assets that can be deployed and redeployed for the purpose of demonstrating a design concept technology is critical for OEMs and application vendors. HPE Proof of Concept enablement services enable partners to provide their customers with POC solutions, while taking the complexities of managing POC's off their plate.

Short-Term Rental

When the need arises to have IT equipment for a transitional or short-term requirement, we have the expertise to help you meet your short-term goals:

Renting equipment from 3–12 months. Seasonal server or storage capacity, data center move or consolidations, or disaster recovery are typical applications where short-term rental may be necessary—such as migration to new technology. Like-for-like returns—under certain conditions, we will accept similar owned equipment at end-of-term.

HPE Circular Economy Report

The HPE Circular Economy Report helps you measure the impact of your IT lifecycle management choices and provides metrics that help you fulfill non-financial Social and Environmental Responsibility (SER) reporting requirements. Get the facts on material, energy, carbon and landfill savings achieved by putting your owned or leased IT assets through renewal. Talk to your lifecycle expert to learn more.²

Learn more at

hpe.com/hpefinancialservices

² The report illustrates the estimated environmental impacts that result when assets are returned to HPE Financial Services after use. The values contained therein are estimates that reflect potential—not actual—recycling and reuse rates and the information depicted in the report is provided for discussion and information purposes only.